



## FOR IMMEDIATE RELEASE

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## **EnergyWindow<sup>®</sup> Awarded Contract with U.S. Postal Service**

***Energy procurement technology company helps USPS purchase competitive energy contracts in deregulated markets; initial results save \$2.6 million in energy costs for USPS***

*BOULDER, Colo., Aug. 1, 2005* – EnergyWindow, Inc., a supplier of information technology-based tools and consulting to manage the energy supply used by businesses, today announced the initial results of a multi-state electricity procurement campaign conducted by them on behalf of the U.S. Postal Service (USPS). EnergyWindow used its online auction technology (specifically developed for energy procurement) to help the USPS quickly and easily purchase electricity for USPS offices, plants and distribution centers in five states in the eastern United States.

“Included in the Postal Service’s Transformation Plan is a detailed sourcing strategy created to expand the use of Supply Chain Management (SCM) processes by employing techniques designed to leverage our buying power and online procurement through reverse auctions, which reduce cycle time and capture true market pricing,” said Keith Strange, Vice President, Supply Management for the U.S. Postal Service. “EnergyWindow’s online sourcing technology enables us to achieve key goals, improve organizational efficiency, and reduce costs by nearly \$2.6 million.”

EnergyWindow’s work with the USPS has generated impressive results, including:

- Successful electricity auctions in Maryland, Pennsylvania, New York, Maine and Massachusetts, with plans to conduct similar events in Washington, D.C. and Ohio
- Roughly one billion kilowatt hours of electricity closed
- 2,467 USPS facilities covered by the closed contracts
- Estimated savings of roughly \$2.6 million for the USPS
- A completion time of less than one month for the bulk of the procurement process.

“These results highlight the tremendous and positive impact that strategic energy purchasing and the use of energy purchasing technology can have on an organization’s bottom line,” according to Chris Wiederspahn, EnergyWindow’s Vice President of Energy Markets.

“The USPS chose EnergyWindow’s best-in-class energy procurement technology tools to streamline the energy procurement process, and reduce its energy costs,” noted Wiederspahn. “Due to the speed and power of our technology, we were able to move quickly, allow the USPS to take advantage of favorable prices before they increased, and begin to achieve savings related to energy purchases quickly.”

### **About EnergyWindow**

EnergyWindow is a Boulder, Colo.-based company that offers a comprehensive suite of information-technology-based tools and energy industry expertise to help businesses manage every aspect of their energy supply cycle (natural gas and electricity). EnergyWindow offers four key areas of products and services: 1) An online energy sourcing tool for energy procurement; 2) a real-time, online energy market database; 3) an energy management information system that tracks and analyzes a company’s energy usage; and 4) energy supply strategy and management consulting. The company was founded in 1999 by Dr. Jack Mason, a long-time energy industry veteran, and Dr. Mike Usrey, a veteran Internet and information technology expert. To date, the company has successfully closed more than 5,000 transactions for energy purchases, resulting in savings of more than \$30 million on \$240 million in energy supply costs. The company can be reached at: [www.energywindow.com](http://www.energywindow.com), or (303) 444-2366.

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